#### **ITALIAN PRIVATE CAPITAL: 2024 OUTLOOK**

# The paneuropean investments in Italy in the last decade

**Anna Gervasoni** 

AIFI Chief Executive London, 11<sup>th</sup> March 2024



#### Evolution of private equity investments made by international GPs

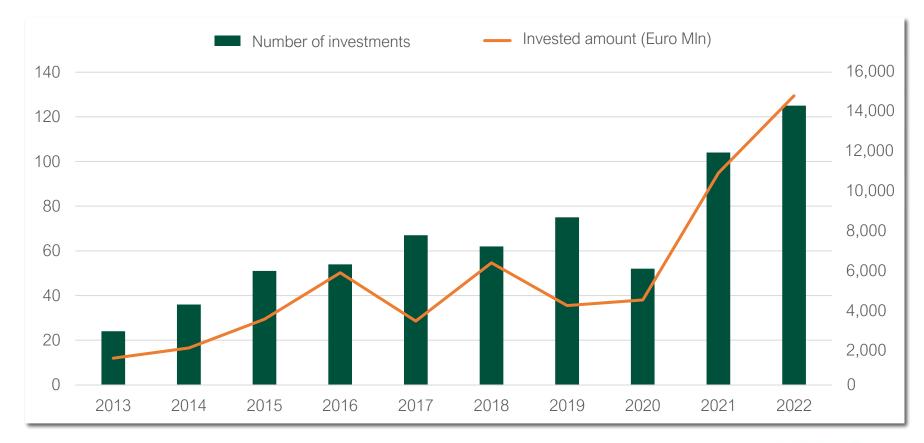






67% of equity invested in total in the Italian market

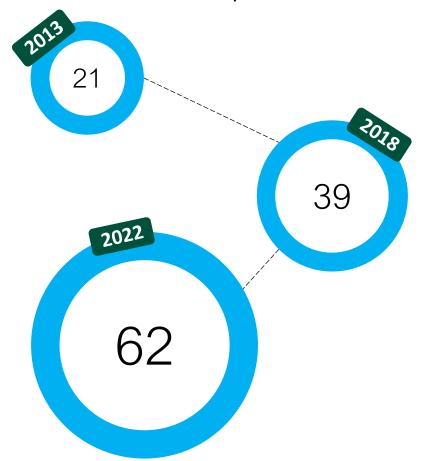
# In the last ten years, the private equity activity of international firms in Italy showed very positive trends





# Active players in Italy

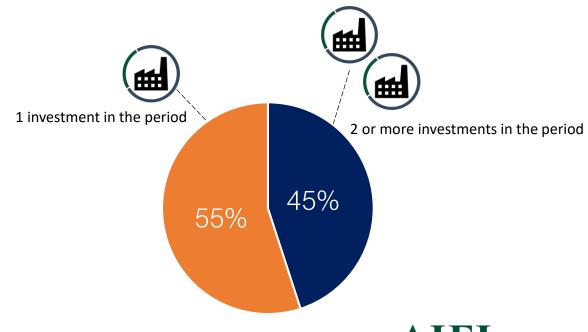
The number of active international players in Italy almost tripled



Note: «active GPs» refers to firms that made at least one investment



Almost half of them invested multiple times in Italian targets

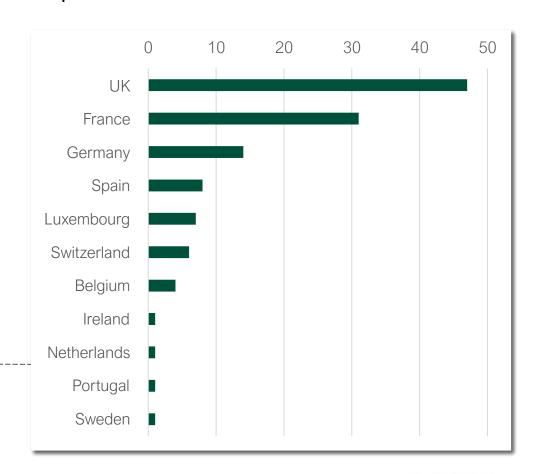


AIFI

## Geography of active players in Italy

The 190 firms in the scope of the analysis span across almost all continents, with the majority of them located in Europe and North America

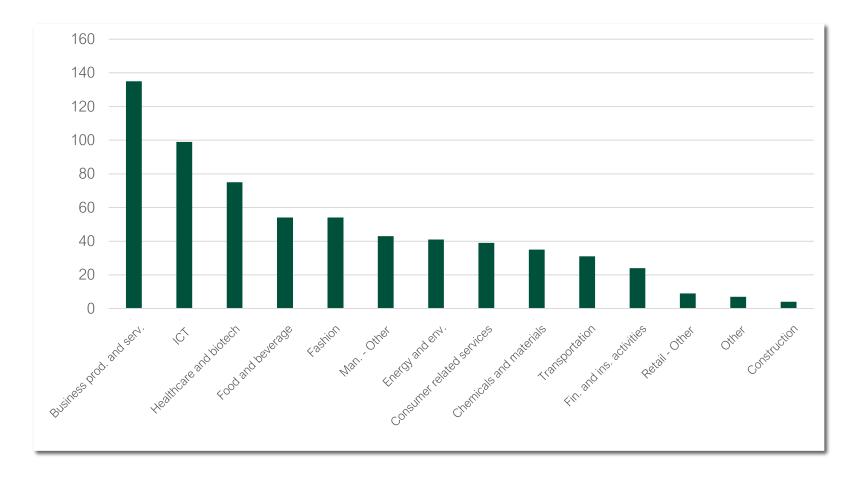






### Features of target companies

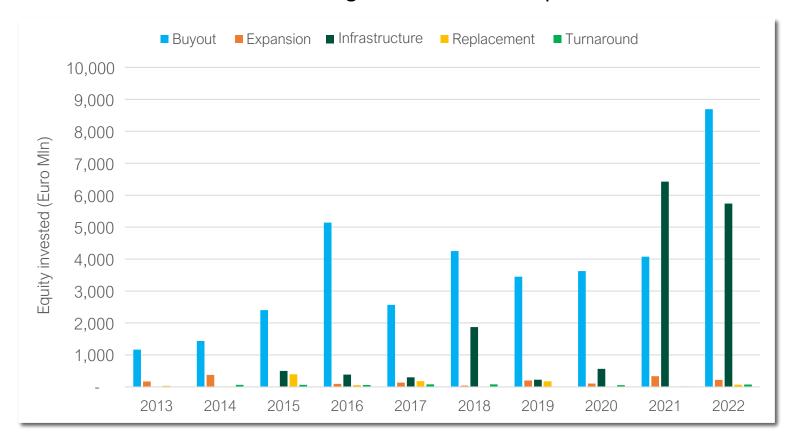
Paneuropean private equity players invest both in Italian traditional industries and in innovative sectors



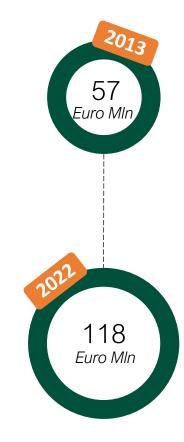


#### Features of investments

In the Italian landscape, the private equity activity primarily focuses on buyouts, even if the infrastructure sector is becoming more and more important



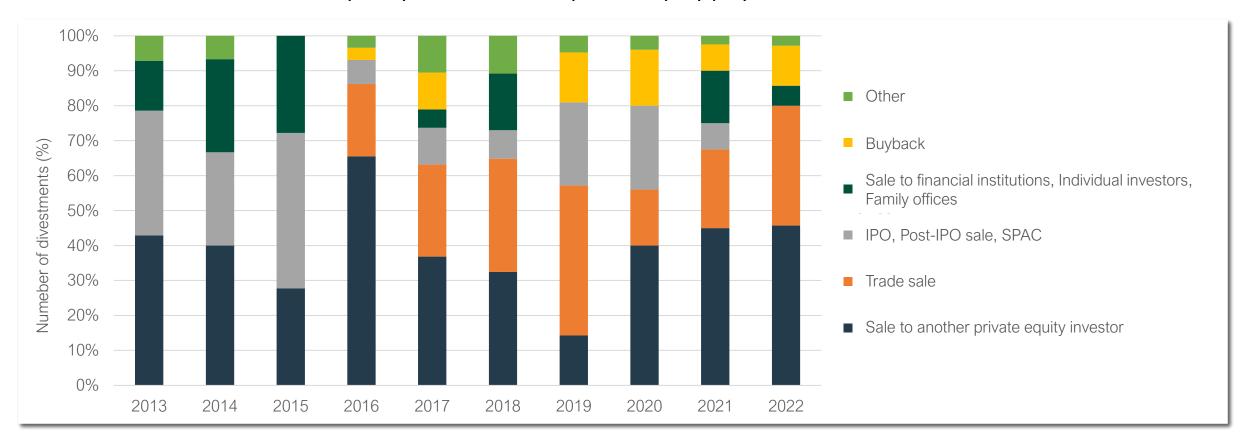
The average amount invested in 2022 is more than twice the one invested in 2013





#### Divestment methodologies

The divestment market is driven by the M&A activity, reflected in the high frequency of sale to other private equity players and trade sales





#### Trade sale: focus

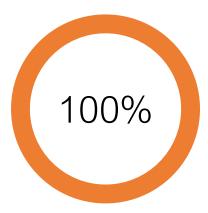
Geographical location of industrial investors acquiring targets



The majority of European investors are located in Italy (10), followed by Germany (6), France (4) and UK (4)



Among the industrial buyers, 5 are PE-backed



All target companies maintained their headquarters and registered office in Italy

